# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, DC 20549** 

## FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 6, 2015

# **Generac Holdings Inc.**

(Exact name of registrant as specified in its charter)

Delaware001-3462720-5654756(State or other jurisdiction<br/>of incorporation)(Commission<br/>File Number)(IRS Employer<br/>Identification No.)

S45 W29290 Hwy. 59 Waukesha, Wisconsin (Address of principal executive offices)

**53189** (Zip Code)

(262) 544-4811

(Registrant's telephone number, including area code)

	(regional o telephone number, mendang area code)
Check to provisio	he appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following ons:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operations and Financial Condition

On August 6, 2015, Generac Holdings Inc. (the "Company," "we," "us" or "our") issued a press release (the "Earnings Press Release") announcing its financial results for the second quarter ended June 30, 2015. A copy of the Earnings Press Release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

The information contained in this Current Report on Form 8-K (including the exhibits) is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section. The information contained in this Current Report on Form 8-K shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in any such filing.

#### **Discussion of Non-GAAP Financial Measures**

In the Earnings Press Release, we present certain financial information, specifically Adjusted EBITDA, Adjusted Net Income and Free Cash Flow which are not in accordance with generally accepted accounting principles, or U.S. GAAP. We present Adjusted EBITDA, Adjusted Net Income and Free Cash Flow in the Earnings Press Release because these metrics assist us in comparing our performance across reporting periods on a consistent basis by excluding items that we do not believe are indicative of our core operating performance. Our management uses Adjusted EBITDA, Adjusted Net Income and Free Cash Flow:

- for planning purposes, including the preparation of our annual operating budget and developing and refining our internal projections for future periods;
- to evaluate the effectiveness of our business strategies and as a supplemental tool in evaluating our performance against our budget for each period;
- in communications with our board of directors and investors concerning our financial performance; and
- to evaluate prior acquisitions in relation to the existing business.

We also use Adjusted EBITDA as a benchmark for the determination of the bonus component of compensation for our senior executives under our management incentive plans.

We believe that the disclosure of Adjusted EBITDA, Adjusted Net Income and Free Cash Flow offers additional financial metrics which, when coupled with U.S. GAAP results and the reconciliation to U.S. GAAP results, provide a more complete understanding of our results of operations and the factors and trends affecting our business for securities analysts, investors and other interested parties in the evaluation of our company. We believe Adjusted EBITDA, Adjusted Net Income and Free Cash Flow are useful to investors for the following reasons:

- Adjusted EBITDA, Adjusted Net Income, Free Cash Flow and similar non-GAAP measures are widely used by investors to measure a company's
  operating performance without regard to items that can vary substantially from company to company depending upon financing and accounting
  methods, book values of assets, tax jurisdictions, capital structures and the methods by which assets were acquired; and
- by comparing our Adjusted EBITDA, Adjusted Net Income and Free Cash Flow in different historical periods, our investors can evaluate our operating performance excluding the impact of certain items.

#### Item 8.01. Other Events.

On August 6, 2015, the Company also announced in the Earnings Press Release that its Board of Directors has authorized a \$200 million stock repurchase program. Under the new stock repurchase program, the Company may repurchase up to \$200 million of its common stock over the next 24 months. The Company may repurchase its common stock from time to time, in amounts and at prices the Company deems appropriate, subject to market conditions and other considerations. The Company's repurchase may be executed using open market purchases, privately negotiated agreements or other transactions. The actual timing, number and value of shares repurchased under the program will be determined by management at its discretion and will depend on a number of factors, including the market price of the Company's shares of common stock and general market and economic conditions, applicable legal requirements, and compliance with the terms of the Company's outstanding indebtedness. The repurchases will be funded from cash on hand, available borrowings or proceeds from potential debt or other capital markets sources. The stock repurchase program may be suspended or discontinued at any time without prior notice.

Item 9.01	Financial Statements and Exhibits
(d)	
Exhibit No.	Description
99.1	Press Release, dated August 6, 2015, regarding financial results for the second quarter ended June 30, 2015 and stock repurchase program.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAC HOLDINGS INC.

/s/ York Ragen

Name: York Ragen Date: August 6, 2015

Title: Chief Financial Officer

### EXHIBIT INDEX

99.1 Earnings Press Release, dated August 6, 2015, regarding financial results for the second quarter ended June 30, 2015 and stock repurchase program.

#### Generac Reports Second Quarter 2015 Results; Announces \$200 million Share Repurchase Authorization

WAUKESHA, WISCONSIN, (August 6, 2015) – Generac Holdings Inc. (NYSE: GNRC) (the "Company"), a leading designer and manufacturer of power generation equipment and other engine powered products, today reported financial results for its second quarter ended June 30, 2015.

#### Second Quarter 2015 Highlights

- Net sales were \$288.4 million during the second quarter of 2015 as compared to \$362.6 million in the prior-year second quarter.
  - Residential product sales were \$133.5 million during the second quarter as compared to \$179.6 million in the prior-year quarter, primarily due to lower demand of home standby generators as a result of a power outage severity environment that continues to remain challenging.
  - Commercial & Industrial (C&I) product sales were \$134.6 million during the second quarter as compared to \$163.5 million in the prior-year quarter, primarily due to a decline in shipments to oil & gas markets and, to a lesser extent, reduced shipments to telecom national account customers.
- Net income during the second quarter of 2015 was \$14.8 million, or \$0.21 per share, as compared to \$54.0 million, or \$0.77 per share, for the same period of 2014. Adjusted net income, as defined in the accompanying reconciliation schedules, was \$35.3 million, or \$0.50 per share, as compared to \$57.1 million, or \$0.82 per share, in the second quarter of 2014.
- Adjusted EBITDA, as defined in the accompanying reconciliation schedules, was \$52.4 million as compared to \$84.5 million in the second quarter last year.
- Cash flow from operations in the second quarter of 2015 was \$16.3 million as compared to \$48.9 million in the prior year quarter. Free cash flow, as defined in the accompanying reconciliation schedules, was \$8.6 million as compared to \$40.5 million in the second quarter of 2014.
- As previously announced, the Company on August 1, 2015 acquired Country Home Products and its subsidiaries, a leading manufacturer of high-quality, innovative, professional-grade engine-powered equipment used in a wide variety of property maintenance applications, which are primarily sold in North America under the DR® Power Equipment brand. The acquisition provides an expanded product lineup and additional scale to the Company's residential engine-powered tools platform and is expected to create cross-selling opportunities with existing distribution, along with certain potential cost synergies by leveraging existing global sourcing and manufacturing capabilities.
- On August 5, 2015, the Board of Directors of the Company approved a stock repurchase program, authorizing the repurchase of up to \$200 million of its common stock over the next 24 months.

"The power outage environment continued to remain challenging during the second quarter with overall outage severity during the first half being down significantly compared to prior year," said Aaron Jagdfeld, President and Chief Executive Officer. "The record-low outage environment coupled with excess field inventory levels exiting the first quarter dampened demand for home standby generators more than expected during the second quarter. In addition, the rapid decline in oil and gas related investment together with ongoing softness in capital spending in the telecom sector continued to have a negative impact on year-over-year growth for our C&I products during the quarter. On the acquisition front, the Country Home Products transaction that we announced earlier this week broadens our residential engine-powered tools platform, while also further diversifying our business."

#### Additional Second Quarter 2015 Highlights

Residential product sales for the second quarter of 2015 were \$133.5 million as compared to \$179.6 million for the second quarter of 2014. The decline was primarily driven by a power outage severity environment that is well below normalized levels year-to-date and significantly below the prior year. The challenging power outage environment resulted in a decline in home standby generators and, to a lesser extent, portable generators.

C&I product sales for the second quarter of 2015 were \$134.6 million as compared to \$163.5 million for the comparable period in 2014. The decline was primarily due to reduced sales into oil & gas markets in the current year and, to a lesser extent, lower shipments to telecom national account customers as a result of a reduction in capital spending by certain of these customers. Partially offsetting these declines were gains in the industrial distribution channel, improvements in Latin America and contributions from recent acquisitions.

Gross profit margin for the second quarter of 2015 was 33.3% compared to 35.3% in the prior-year second quarter. The decline was driven by the combination of unfavorable absorption of manufacturing overhead-related costs, a lower mix of residential products, and the impact from recent acquisitions.

Operating expenses for the second quarter of 2015 increased \$6.6 million, or 13.2%, as compared to the second quarter of 2014, which the prior-year quarter included a \$4.9 million gain relating to a remeasurement of a contingent earn-out obligation from a previous acquisition. Excluding this gain, operating expenses increased \$1.7 million, or 3.1%, as compared to the prior year, which was primarily driven by the addition of recurring operating expenses associated with recent acquisitions.

Free cash flow was \$8.6 million in the second quarter of 2015 as compared to \$40.5 million in the same period last year. The decline was the result of lower operating earnings during the current-year quarter along with higher working capital investment as finished goods inventory levels increased due to the softer-than-expected demand during the quarter.

#### 2015 Outlook Update

As a result of current end market conditions, the Company is revising its prior guidance for revenue growth and adjusted EBITDA margins for the full year 2015. Assuming that power outages during the second half of 2015 don't improve from the very low levels experienced during the first half, net sales for 2015 would be expected to decline approximately 10% for the full year. Given these assumptions, adjusted EBITDA margins for the full year are now expected to be approximately 21%. Should the outage severity environment normalize during the second half of 2015, the Company could exceed these expectations.

#### **Share Repurchase Authorization**

On August 5, 2015, the Board of Directors of the Company approved a stock repurchase program, whereby the Company may repurchase up to \$200 million of its common stock over the next 24 months from time to time, in amounts and at prices that management deems appropriate, subject to market conditions and other considerations. The repurchases may be executed using open market trades, privately negotiated agreements or other transactions. The repurchases will be funded from cash on hand or available borrowings.

"Although market conditions remained below our expectations in the second quarter of 2015, we believe the numerous secular growth drivers for our business remain in place," continued Mr. Jagdfeld. "We view the current down-cycles in certain of our end markets to be temporary in nature, and remain optimistic on the long-term growth prospects for the Company. Given our strong free cash flow generation and current valuation of Generac shares, we believe initiating our first-ever share repurchase program at this time is an attractive use of shareholder capital. We remain committed to our Powering Ahead strategy and we're confident we will continue to have the financial flexibility to pursue future growth opportunities, both organically and through acquisitions."

#### Conference Call and Webcast

Generac management will hold a conference call at 9:00 a.m. EDT on Thursday, August 6, 2015 to discuss highlights of the second quarter operating results. The conference call can be accessed by dialing (866) 415-3113 (domestic) or +1 (678) 509-7544 (international) and entering passcode 87422970.

The conference call will also be webcast simultaneously on Generac's website (<a href="http://www.generac.com">http://www.generac.com</a>), under the Investor Relations link. The webcast link will be made available on the Company's website prior to the start of the call within the Events section of the Investor Relations website.

Following the live webcast, a replay will be available on the Company's website. A telephonic replay will also be available approximately two hours after the call and can be accessed by dialing (855) 859-2056 (domestic) or +1 (404) 537-3406 (international) and entering passcode 87422970. The telephonic replay will be available for 30 days.

#### **About Generac**

Since 1959, Generac has been a leading designer and manufacturer of a wide range of power generation equipment and other engine powered products. As a leader in power equipment serving residential, light commercial, industrial, oil & gas, and construction markets, Generac's power products are available globally through a broad network of independent dealers, distributors, retailers, wholesalers and equipment rental companies, as well as sold direct to certain end user customers.

#### Forward-looking Information

Certain statements contained in this news release, as well as other information provided from time to time by Generac Holdings Inc. or its employees, may contain forward looking statements that involve risks and uncertainties that could cause actual results to differ materially from those in the forward looking statements. Forward-looking statements give Generac's current expectations and projections relating to the Company's financial condition, results of operations, plans, objectives, future performance and business. You can identify forward-looking statements by the fact that they do not relate strictly to historical or current facts. These statements may include words such as "anticipate," "estimate," "expect," "forecast," "project," "plan," "intend," "believe," "confident," "may," "should," "can have," "likely," "future," "optimistic" and other words and terms of similar meaning in connection with any discussion of the timing or nature of future operating or financial performance or other events.

Any such forward looking statements are not guarantees of performance or results, and involve risks, uncertainties (some of which are beyond the Company's control) and assumptions. Although Generac believes any forward-looking statements are based on reasonable assumptions, you should be aware that many factors could affect Generac's actual financial results and cause them to differ materially from those anticipated in any forward-looking statements, including:

- frequency and duration of power outages impacting demand for Generac products;
- availability, cost and quality of raw materials and key components used in producing Generac products;
- the impact on our results of possible fluctuations in interest rates and foreign currency exchange rates;
- the possibility that the expected synergies, efficiencies and cost savings of our acquisitions will not be realized, or will not be realized within the
  expected time period;
- the risk that our acquisitions will not be integrated successfully;
- difficulties Generac may encounter as its business expands globally;
- competitive factors in the industry in which Generac operates;
- Generac's dependence on its distribution network;
- Generac's ability to invest in, develop or adapt to changing technologies and manufacturing techniques;
- loss of key management and employees;
- increase in product and other liability claims or recalls; and
- changes in environmental, health and safety laws and regulations.

Should one or more of these risks or uncertainties materialize, Generac's actual results may vary in material respects from those projected in any forward-looking statements. A detailed discussion of these and other factors that may affect future results is contained in Generac's filings with the U.S. Securities and Exchange Commission ("SEC"), particularly in the Risk Factors section of our 2014 Annual Report on Form 10-K and in its periodic reports on Form 10-Q. Stockholders, potential investors and other readers should consider these factors carefully in evaluating the forward-looking statements.

Any forward-looking statement made by Generac in this press release speaks only as of the date on which it is made. Generac undertakes no obligation to update any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by law.

#### Reconciliations to GAAP Financial Metrics

#### Adjusted EBITDA

The computation of adjusted EBITDA is based on the definition of EBITDA contained in Generac's credit agreement dated as of May 31, 2013. To supplement the Company's condensed consolidated financial statements presented in accordance with U.S. GAAP, Generac provides a summary to show the computation of adjusted EBITDA, taking into account certain charges and gains that were recognized during the periods presented.

#### Adjusted Net Income

To further supplement Generac's condensed consolidated financial statements presented in accordance with U.S. GAAP, the Company provides a summary to show the computation of adjusted net income. Adjusted net income is defined as net income before provision for income taxes adjusted for the following items: cash income tax expense, amortization of intangible assets, amortization of deferred financing costs and original issue discount related to the Company's debt, intangible impairment charges, certain transaction costs and other purchase accounting adjustments, losses on extinguishment of debt, business optimization expenses and certain other non-cash gains and losses.

#### Free Cash Flow

In addition, we reference free cash flow to further supplement Generac's condensed consolidated financial statements presented in accordance with U.S. GAAP. Free cash flow is defined as net cash provided by operating activities less expenditures for property and equipment and is intended to be a measure of operational cash flow taking into account additional capital expenditure investment into the business.

The presentation of this additional information is not meant to be considered in isolation of, or as a substitute for, results prepared in accordance with U.S. GAAP. Please see our SEC filings for additional discussion of the basis for Generac's reporting of Non-GAAP financial measures.

SOURCE: Generac Holdings Inc.

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Michael.Harris@Generac.com

## Generac Holdings Inc.

Condensed Consolidated Statements of Comprehensive Income (U.S. Dollars in Thousands, Except Share and Per Share Data) (Unaudited)

	Three Months Ended June 30,					Six Months Ended June 30,			
		2015	2014		2015			2014	
Net sales	\$	288,360	\$	362,609	\$	600,178	\$	704,617	
Costs of goods sold		192,463		234,597		401,678		457,091	
Gross profit		95,897		128,012		198,500		247,526	
Operating expenses:									
Selling and service		28,474		29,115		58,602		57,084	
Research and development		8,412		8,012		16,575		15,758	
General and administrative		13,564		12,503		27,770		25,651	
Amortization of intangible assets		5,980		5,099		11,175		10,444	
Gain on remeasurement of contingent consideration		_		(4,877)		_		(4,877)	
Total operating expenses		56,430		49,852		114,122		104,060	
Income from operations		39,467		78,160		84,378		143,466	
Other (expense) income:									
Interest expense		(10,763)		(11,428)		(22,031)		(23,117)	
Investment income		35		42		72		81	
Loss on extinguishment of debt		(3,427)		_		(4,795)		_	
Gain on change in contractual interest rate		_		16,014		_		16,014	
Other, net		(1,840)		(366)		(3,449)		202	
Total other expense, net		(15,995)		4,262		(30,203)		(6,820)	
Income before provision for income taxes		23,472		82,422		54,175		136,646	
Provision for income taxes		8,628		28,397		19,646		47,920	
Net income	\$	14,844	\$	54,025	\$	34,529	\$	88,726	
			_		_				
Net income per common share - basic:	\$	0.22	\$	0.79	\$	0.50	\$	1.30	
Weighted average common shares outstanding - basic:		68,961,877		68,538,251		68,886,672		68,481,682	
Net income per common share - diluted:	\$	0.21	\$	0.77	\$	0.49	\$	1.27	
Weighted average common shares outstanding - diluted:		70,063,063		70,087,976		70,099,940		70,088,438	
Comprehensive income	\$	15,173	\$	52,730	\$	28,040	\$	87,002	

# Generac Holdings Inc.

Condensed Consolidated Balance Sheets (U.S. Dollars in Thousands, Except Share and Per Share Data)

		June 30, 2015	D	ecember 31, 2014
		(Unaudited)		(Audited)
Assets				
Current assets:	4			100 =01
Cash and cash equivalents	\$	155,575	\$	189,761
Accounts receivable, less allowance for doubtful accounts		160,475		189,107
Inventories		385,848		319,385
Deferred income taxes		32,088		22,841
Prepaid expenses and other assets		12,944		9,384
Total current assets		746,930		730,478
Property and equipment, net		174,655		168,821
Customer lists, net		33,634		41,002
Patents, net		51,676		56,894
Other intangible assets, net		4,189		4,298
Trade names, net		177,006		182,684
Goodwill		639,002		635,565
Deferred financing costs, net		13,554		16,243
Deferred income taxes		30,700		46,509
Other assets		41		48
Total assets	\$	1,871,387	\$	1,882,542
Liabilities and Stockholders' Equity				
Current liabilities:				
Short-term borrowings	\$	2,993	\$	5,359
Accounts payable	_	149,445	_	132,248
Accrued wages and employee benefits		15,531		17,544
Other accrued liabilities		77,626		84,814
Current portion of long-term borrowings and capital lease obligations		407		557
Total current liabilities		246,002		240,522
Total Current Informacs				240,322
Long-term borrowings and capital lease obligations		1,035,237		1,082,101
Deferred income taxes		14,809		13,449
Other long-term liabilities		55,529		56,671
Total liabilities		1,351,577		1,392,743
Stockholders' equity:				
Common stock, par value \$0.01, 500,000,000 shares authorized, 69,509,423 and 69,122,271 shares issued at				
June 30, 2015 and December 31, 2014, respectively		695		691
Additional paid-in capital		440,033		434,906
Treasury stock, at cost		(11,501)		(8,341)
Excess purchase price over predecessor basis		(202,116)		(202,116)
Retained earnings		314,955		280,426
Accumulated other comprehensive loss		(22,256)		(15,767)
Total stockholders' equity		519,810		489,799
Total liabilities and stockholders' equity	\$	1,871,387	\$	1,882,542

# Generac Holdings Inc.

# Condensed Consolidated Statements of Cash Flows (U.S. Dollars in Thousands) (Unaudited)

		Six Months Ended June 30,				
		2015	2014			
Operating Activities						
Net income	\$	34,529 \$	88,726			
Adjustments to reconcile net income to net cash provided by operating activities:	Ψ	υ-,υ2υ ψ	00,720			
Depreciation		7,988	6,512			
Amortization of intangible assets		11,175	10,444			
Amortization of original issue discount		1,948	1,514			
Amortization of deferred financing costs		1,396	1,507			
Loss on extinguishment of debt		4,795	-			
Gain on change in contractual interest rate		4,733	(16,014)			
Gain on remeasurement of contingent consideration		_	(4,877)			
Provision for losses on accounts receivable		263	115			
Deferred income taxes		8,935	28,145			
Loss on disposal of property and equipment		22	95			
Share-based compensation expense		5,090	6,203			
Net changes in operating assets and liabilities:		3,030	0,203			
Accounts receivable		29,944	(38,924)			
Inventories		(66,312)	12,460			
Other assets		(3,198)	839			
		17,377	6,717			
Accounts payable						
Accrued wages and employee benefits		(1,735)	(10,427)			
Other accrued liabilities		(1,744)	(521)			
Excess tax benefits from equity awards		(8,894)	(7,229)			
Net cash provided by operating activities		41,579	85,285			
Investing Activities						
Proceeds from sale of property and equipment		88	7			
Expenditures for property and equipment		(14,258)	(13,317)			
Acquisition of business		233	(429)			
Net cash used in investing activities		(13,937)	(13,739)			
Financing Activities						
Proceeds from short-term borrowings		9,000	4,000			
Proceeds from long-term borrowings		100,000				
Repayments of short-term borrowings		(11,366)	(7,066)			
Repayments of long-term borrowings and capital lease obligations		(150,453)	(18,567)			
Payment of debt issuance costs		(2,060)	(4)			
Cash dividends paid		(1,427)	(459)			
Taxes paid related to the net share settlement of equity awards		(12,347)	(8,950)			
Excess tax benefits from equity awards		8,894	7,229			
Proceeds from exercise of stock options		7	_			
Net cash used in financing activities		(59,752)	(23,817)			
iver cash used in financing activities		(33,732)	(23,017)			
Effect of exchange rate changes on cash and cash equivalents		(2,076)	83			
Net (decrease) increase in cash and cash equivalents		(34,186)	47,812			
Cash and cash equivalents at beginning of period		189,761	150,147			
Cash and cash equivalents at end of period	\$	155,575 \$	197,959			
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### Generac Holdings Inc. Reconciliation Schedules

(U.S. Dollars in Thousands, Except Share and Per Share Data)

#### Net income to Adjusted EBITDA reconciliation

	Three Months Ended June 30,					Six Months Ended June 30,				
		<b>2015</b> audited)	(1	2014 (unaudited)		2015 (unaudited)		2014 inaudited)		
Net income	\$	14,844	\$	54,025	\$	34,529	\$	88,726		
Interest expense		10,763		11,428		22,031		23,117		
Depreciation and amortization		10,129		8,381		19,163		16,956		
Provision for income taxes		8,628		28,397		19,646		47,920		
Non-cash write-down and other adjustments (1)		404		(5,198)		1,976		(5,752)		
Non-cash share-based compensation expense (2)		2,582		2,881		5,090		6,203		
Loss on extinguishment of debt (3)		3,427		-		4,795		-		
Gain on change in contractual interest rate (4)		-		(16,014)		-		(16,014)		
Transaction costs and credit facility fees (5)		481		498		682		701		
Business optimization expenses (6)		1,444		-		1,738		-		
Other		(280)		134		(90)		173		
Adjusted EBITDA	\$	52,422	\$	84,532	\$	109,560	\$	162,030		

- (1) Includes losses on disposals of assets and unrealized mark-to-market adjustments on commodity contracts. Additionally, the three and six months ended June 30, 2014 includes adjustments to certain earn-out obligations in connection with acquisitions (\$4.9 million). A full description of these and the other reconciliation adjustments contained in these schedules is included in Generac's SEC filings.
- (2) Represents share-based compensation expense to account for stock options, restricted stock and other stock awards over their respective vesting periods.
- (3) Represents the write-off of original issue discount and capitalized debt issuance costs due to voluntary debt prepayments.
- (4) Non-cash gain relating to a 25 basis point reduction in borrowing costs, effective second quarter 2014, as a result of the credit agreement leverage ratio falling below 3.0 times.
- (5) Represents transaction costs incurred directly in connection with any investment, as defined in our credit agreement, equity issuance or debt issuance or refinancing, together with certain fees relating to our senior secured credit facilities.
- (6) Represents severance and other non-recurring restructuring charges.

#### Net income to Adjusted net income reconciliation

	Three Months	End	ed June 30,	Six Months E	nded June 30,		
	 2015 2014 (unaudited) (unaudited)			2015 (unaudited)		2014 (unaudited)	
Net income	\$ 14,844	\$	54,025	\$ 34,529	\$	88,726	
Provision for income taxes	8,628		28,397	19,646		47,920	
Income before provision for income taxes	23,472		82,422	54,175		136,646	
Amortization of intangible assets	5,980		5,099	11,175		10,444	
Amortization of deferred finance costs and original issue discount	1,639		1,818	3,344		3,021	
Loss on extinguishment of debt (7)	3,427		-	4,795		-	
Gain on change in contractual interest rate (8)	-		(16,014)	-		(16,014)	
Transaction costs and other purchase accounting adjustments (9)	240		(4,512)	503		(4,699)	
Business optimization expenses (10)	 1,444		<u>-</u>	1,738		<u>-</u>	
Adjusted net income before provision for income taxes	36,202		68,813	75,730		129,398	
Cash income tax expense (11)	 (920)		(11,690)	 (6,035)		(21,560)	
Adjusted net income	\$ 35,282	\$	57,123	\$ 69,695	\$	107,838	
Adjusted net income per common share - diluted:	\$ 0.50	\$	0.82	\$ 0.99	\$	1.54	
Weighted average common shares outstanding - diluted:	70,063,063		70,087,976	70,099,940		70,088,438	

- (7) Represents the write-off of original issue discount and capitalized debt issuance costs due to voluntary debt prepayments.
- (8) Non-cash gain relating to a 25 basis point reduction in borrowing costs, effective second quarter 2014, as a result of the credit agreement leverage ratio falling below 3.0 times.
- (9) Represents transaction costs incurred directly in connection with any investment, as defined in our credit agreement, equity issuance or refinancing and certain purchase accounting adjustments. The three and six months ended June 30, 2014 also include adjustments to certain earn-out obligations in connection with acquisitions (\$4.9 million).
- (10) Represents severance and other non-recurring restructuring charges.
- (11) Amount for the three and six months ended June 30, 2015 is based on an anticipated cash income tax rate of approximately 6% for the full year-ended 2015. Amount for the three and six months ended June 30, 2014 is based on an anticipated cash income tax rate of approximately 18% for the full year-ended 2014.

#### Free cash flow reconciliation

	Th	Three Months Ended June 30,				Six Months Ended June 3			
	2015 (unaudited)		(u	2014 (unaudited)		<b>2015</b> inaudited)	(u	2014 naudited)	
Net cash provided by operating activities	\$	16,322	\$	48,932	\$	41,579	\$	85,285	
Expenditures for property and equipment		(7,730)		(8,392)		(14,258)		(13,317)	
Free cash flow	\$	8,592	\$	40,540	\$	27,321	\$	71,968	