

Generac Power Systems and Enchanted Rock Announce Alliance

September 14, 2021

Agreement Ensures Scalable Supply for Microgrid Growth Plans

WAUKESHA, Wis., Sept. 14, 2021 /PRNewswire/ -- <u>Generac Power Systems, Inc.</u>, a leading global supplier of energy technology solutions, today announced a 5-year development agreement with resiliency microgrid innovator, <u>Enchanted Rock</u>, to build and supply its advanced natural gas generators and control systems. Enchanted Rock designs, builds, operates, and maintains ultra-low emissions Dual Purpose Microgrids that provide commercial, industrial and government customers with affordable and reliable backup power and supply electric grid operators with critical grid stability services that accelerate the adoption of wind and solar, without sacrificing system reliability.



"We are excited to have Generac as a key technology partner as we continue our mission to develop and deploy advanced power resiliency systems across the United States," commented Ian Blakely, chief technology officer, Enchanted Rock. "As we continue to grow with our direct customers and utility partners across new geographies, expanding our supply chain with a market leader such as Generac helps us in our goal to meet our quality, price, and performance standards."

"Generac and Enchanted Rock are dedicated to innovation and creating a disruptive force in the marketplace," said Jamie Smith, vice president sales, Generac Power Systems. "We both believe in providing peace of mind to our customers, as well as worry-free protection from extended grid outages. These core beliefs led us to this mutually beneficial partnership to help strengthen our commitment to supplying the highest quality power generation products available."

The microgrid solutions will be based on Generac's rich-burn gaseous engine technology and newly acquired Deep Sea Electronics control systems, which provide quick-start, utility-grade backup power in a much cleaner format when compared to traditional diesel generator solutions.

"Natural gas-fueled generators provide a reliable and cleaner source of power that ideally fits this business model," said Corey Honl, senior director global industrial solutions, Generac Power Systems. "By leveraging and integrating Generac's expertise into Enchanted Rock's generator design, we can deliver the most reliable, robust, and flexible product for use in a large array of applications."

The new units will be manufactured at Generac's Oshkosh, Wisconsin facility, and will feature Enchanted Rock's patented quiet design and compact footprint to protect businesses from interruptions during power outages. The generator systems will be utilized in a variety of microgrid applications and will be continuously monitored and maintained by Enchanted Rock to help ensure the highest level of availability.

About Generac

Founded in 1959, Generac is a leading designer and manufacturer of energy technology solutions and other power products. As an industry leader serving residential, commercial and industrial markets, Generac's products and solutions are available globally through a broad network of independent dealers, distributors, retailers, e-commerce partners, wholesalers and equipment rental companies, as well as sold direct to certain end user customers.

About Enchanted Rock

At Enchanted Rock, our mission is making sure the power is on for our customers. Our Managed Power Resiliency solution has reinvented how organizations ensure power resiliency with fully managed, ultra clean microgrids. We provide patented advanced technology, support services, and flexible pricing options designed for fast, simple, and worry-free protection from grid outages lasting from minutes to weeks so our customers can focus on their core business. High availability solutions, backed by skilled personnel, result in low risk, predictable resiliency.

Our unique offering provides critical grid stability services to grid operators that lower the underlying cost of the Dual Purpose Microgrid solution and enable further renewable energy grid adoption during the energy transition.

To learn more the Enchanted Rock Managed Power Resiliency solution, visit www.enchantedrock.com.

Contact: Jessica Sharpee Jessica.Sharpee@Generac.com 262-544-4811 Ext. 2778

^C View original content to download multimedia: <u>https://www.prnewswire.com/news-releases/generac-power-systems-and-enchanted-rock-announce-alliance-301376038.html</u>

SOURCE Generac Power Systems, Inc.